Consolidated Committee Reports for Educational Department Leadership 2012 Jacksonville Annual Meeting Final

Basic Public Education Committee – Dick Carson

The Committee's educational assignments Include 1 course and 4 seminars:

- 1. America's Boating Course 3rd Edition 2012 reprint. The objective is to print a student manual (SM) and associated support materials that incorporate the 2012 NASBLA Standards. This effort includes updating education material on state-of-the art boating equipage and incorporating on-the-water training (OWT). The revised SM has been approved by NASBLA and is being printed at this time. Supporting materials follow.
 - a. The bonus courseware CD remains solid, and the corrupted USCG 9th District chart file in the Rose Point Coastal Explorer DVD repaired.
 - b. The Instructor Manual (IM) and supporting PowerPoint CD are being prepared.
 - i. The PPT presentation sequence is being matched to the SM.
 - ii. The Instructor Manual will follow the PPT.
 - iii. Examinations are complete, including Chapter 5.
 - iv. OWT is in draft form with emphasis on basic boating practices.
- How to Use a Chart seminar is being formatted to eliminate the Instructor Notes, providing Student Notes with PPT visuals imbedded. This seminar is applicable to all OWT, useful for briefing on hazards to navigation, navigation aids, bottom conditions for anchoring, and expected depths navigational and anchoring consideration.
- 3. <u>Paddle Smart</u> is under revision by a consortium of educators from ACA, NASBLA, USCG Aux, Safe Boating Council, and USPS. OWT is included, with lead by ACA.
- 4. <u>Basic Coastal Navigation</u> seminar will be revised to reflect current information in ABC3 Chapter 5, include Charting seminar information, and incorporation of OWT Coastal Navigation basics.
- 5. <u>Trailering</u> seminar is stable at this time.

HQ organization and support is superb. Timely communications about sales, materials stocking needs, and class completion data is appreciated. DEO/SEO computer abilities with the reporting software are a sine wave which dips low at change of watch time. George Malindzak plans presentation at the AM of a training program to lessen the low points.

Dave Daniels and Gene Molteni have done a stellar job automating on-line testing and course completion steps for the on-line ABC3 Course.

Boat Handling Committee – Jim Runge

A committee has been formed and assignments given for the re-write of Seamanship. Connie Runge is the chair of that committee. New areas of concentration will be on risks and avoidance as well as a more intensive look at boating skills as they involve the risk and avoidance scenario. There will be greater stress on boat handling skills and seamanship. A simulator will be included with the power point slides that can be downloaded by the students to be used by students for boat handling practice while not on the water. There will also be an on-the-water lesson matrix for classes to use to demonstrate and practice the skills learned in the Seamanship class. It will not be tested on the exam and will also not count toward BOC certification; however, it has been approved by the BOC committee for instructional purposes. The appendix will include the federal regulations as well as inland regulations. Some text material will cover the important rules of each set of regulations. It will also include redundancies with the ABC 3 course that would cause the Seamanship course to be too repetitious. There will be more material on why a boat does what it does and guidance and tips about the basic things all boaters should know about more practical skills and situational awareness—what to do and why. A section will also cover, in detail, docking methods and "dock handling". Finally, there will be sections on boating on lakes and rivers and viewing the boating experience from both personal perspectives and physical capabilities. The re-write is expected to be completed by May.

A committee is being formed under Sheldon Wecker to analyze the Sail course and determine areas of re-write or simple editing to bring the course up-to-date. Work is being done now to identify and clarify additions and deletions to that course. It will include an on-the-water teaching matrix for those classes able to do OTW demonstrations and practice of the skills taught in the course. It will not be tested and will also not count toward BOC certification although it has been approved for educational purposes by the BOC committee.

On-the water lesson templates for "Man Overboard", "Partner in Command", and "Anchoring" are being written and are due to be completed by March. A section of pictures and instructions on the use of the new anchor kits available for loan to squadrons and districts is being included in the rewritten Anchoring seminar. The kit demonstrates the use of the anchors presented in the seminar.

Since the last report, three new committee members have been added to the Boat Handling Committee, Connie Runge, Sheldon Wecker, and James Sadler.

2012 Objectives and Goals for the Boat Handling Committee

1. Reorganize and bring up to date, within the next quarter, the Boat Handling Committee web pages in the USPS Educational section. Work with Tom Brinka to

make the web pages more relevant to reflect the current course material in both Seamanship and Sail.

- 2. Develop more OTW lesson plan modules for current seminars as they are being re-written including "Partner in Command", "Anchoring", "Man Overboard"," Boat Handling Under Power", and" Sail Trim and Rigging".
- 3. Begin the update and work on the Sail course in collaboration with CPS starting in 2012 with as target completion date of May 2012.
- 4. Attend at least two Fall conferences as an Educational Department representative.
- 5. Work with Tom Brinka on updating the Boat Handling Responsibilities page to include more information about the seminars the Boat Handling Committee is responsible for and bring the page up to date.
- 6. Complete the update of the Boat Handling Committee Handbook started by Bob Palmer. Finish the first half of the handbook and add the areas identified by Bob Palmer for inclusion in the handbook.
- 7. Identify and actively recruit more committee members. Train members to work on course and seminar re-writes and corrections.
- 8. Work with the goal of getting material into e-learning formats starting with seminars and completing the transition with Seamanship and Sail.
- 9. Bring the Sail Angle website for BH Com up to date and make it more meaningful for all members of the committee by including current material and items of interest to the BH Comm members.
- 10. Communicate on a more regular basis with committee members in order to increase their volunteer contributions to BH Com.
- 11. Train the incoming Staff Commanders in their responsibilities and integrate them into the BH Comm membership.

Boat Operator Certification & OTW Training Committee – Chris Windeler

Accomplishments & Status: 2011

- 1. Updated BOC Website
- 2. Revised BOC Manual
- 3. Revised BOC Seminar
- 4. Issued IN Guide
- 5. Issued CN Guide
- 6. Prepared ACN Guide for review
- 7. Issued Standard Safety Criteria for OTW Training
- 8. Reviewed, approved & rejected several Squadron's OTW Training Plans
- 9. Helped prepare CG Grant application
- 10. Ran training schools for Certifiers in MN, NJ, MD, SC, TN, FL, WA
- 11. Helped prepare "Practical OTW Training Seminar" and contents
- 12. Participated in developing HQ cost and MSRP to squadrons for POTW
- 13. Ran Beta Test of POTW Seminar in WA & MN
- 14. Obtained vessel, trailer & truck from CG Grant to support OTW Training

- 15. Designed and wrapped vessel and truck for marketing of OTW Training
- 16. Outfitted vessel, trailer & truck with necessary materials & equipment
- 17. Started to prepare procedures and policies for OTW Training, equipment maintenance and use.
- 18. Answered 100s of phone calls and emails on BOC, schools, & organization
- 19. Prepared specification to upgrade BOC Database
- 20. Data Ending 12/31/11 from inception
 - a. IN Completions 4 + 102 + 130 + 147 = 383
 - b. CN Completions 0 + 0 + 14 + 69 = 83
 - c. IN Certifiers 242, IN Certifier Trainers 72
 - d. CN Certifiers 75, CN Certifier Trainers 64
 - e. BPH completions = 1294
- 21. Responded to request for OTW Training for the: Heritage Route, Puerto Rico, Corp of Engineers' Vendor
- 22. Many Squadrons are doing OTW activities related to training and standard courses and seminars
- 23. Accident occurred with a Marine Max boat similar to Water Trainer believed due to a Mercury design flaw. "Quick Stop" activity temporarily stopped until problem corrected.
- 24. Supported the Brunswick Program in Clearwater, FL with POTW Seminar
- 25. Found significant errors in BOC Database information

Plans 2012

- 1. Run 8 BOC schools in the East half of country by 9/2012 with Water Trainer and additional ones in the West
 - a. Jacksonville, FL
 - b. Punta Gorda, FL
 - c. Houston, TX
 - d. Chattanooga, TN
 - e. Chicago, IL
 - f. Detroit, MI
 - g. Connecticut
 - h. Long Island, NY
 - i. New Jersey
 - j. San Diego
 - k. LA, CA
 - I. Seattle, WA
- 2. Run 1 school in each of the remaining Regions
 - a. SW & Pacific
 - b. Northwest
 - c. Caribbean
- 3. Move Water Trainer to West Coast in September 2012
- 4. Train as many OTW certifiers as possible
- 5. Support POTW Seminar and train the public
- 6. Work & coordinate with Brunswick Initiative

- 7. Work with NEO to create financially self sustaining business plan for BOC & OTW Training
- 8. Participate in new CG Grant application
- 9. Improve Marketing effort on BOC & POTW
- 10. Issue ACN Guide
- 11. Prepared ON Guide for review in 2013
- 12. Appoint a Scheduler and Water Trainer Manager
- 13. Continue conference calls to committee members
- 14. Update/modify the BOC databases
- 15. Resolve inconsistencies in Certifiers Status
- 16. Work to put material on web as opposed to inventory

Progress 12/31/11

Educational Outreach Committee – Wil Hugli

Completed Activities and Progress:

- 1. Reworked two seminars for On-line updates
- 2. Narrated USPS Sail 09 for online use. Opened for enrollment via UWF ConEd.
- 3. UWF software upgrade required the creation and reloading of 20 USPS courses and seminars.
- 4. Reworked UWF-USPS MOU for online support.
- 5. Assisted Pensacola Sail and Power Squadron in developing a joint support agreement with Pensacola State College for teaching USPS in-class material.
- 6. Assisted Fort Walton Sail and Power Squadron in developing a joint support agreement with UWF for teaching USPS in-class material.
- 7. Worked with 10 online Seamanship and 20+ online Seminar students.
- 8. Researched and wrote four evaluations of online and e-learning considerations for USPS.
- 9. Attended an American College Evaluation workshop for USPS.
- 10. Researched provisions for awarding Continuing Education Units for USPS Seminars completion.
- 11. Coordinated development liaison for BoatUS hosting a meeting with USPS on sharing Learning Management Systems capabilities.

12. Participated in US Coast Guard Seminar/Training of Rules of the Road and secured graphics files for use in revision to USPS seminars and courses.

Electro- Mechanical Systems Committee – Gene Danko

Course Development

Engine Maintenance (EM2011) is in general use.

Marine Electrical Systems is in general use.

Marine Communications Systems is in general use.

Electronic Navigation Systems is still in development with almost all 10 chapters completed. At this writing, a manuscript is due for review at the Annual Meeting. The course has proven to be extremely challenging due to the advancing field and the R/C is now writing the course; he is author number six.

Marine Electronics remains in stock. We will continue to provide this course until all three of the new courses are in general circulation. No updates are planned for these modules.

Seminar Development

The VHF/DSC seminar was extensively revised in 2010. We experienced some problems with mixed stock, but HQ is now carrying the revised edition exclusively and it is shipping without reports of inaccuracies.

No seminar development is contemplated in the first quarter of 2012. The committee focus is on Navigation Systems and final completion of seminars must wait.

Other Issues

R/C Danko attended the GMDSS Implementation Task Force meeting in Arlington, VA on 28 September 2011 and 11 January 2012. The proposed move by USCG to mandate carriage of a position indicating beacon on all vessels that transit the three mile limit has been defeated after review from the USCG legal staff.

Course and seminar shipments experienced a healthy rebound over 2010, exceeding the running five month projection on inventory.

Committee Membership

P/C Fred Sellers, AP passed away in late 2011.

DEO Walter Neese, SN is joining the committee in 2012. We expect to use Walter's writing ability to complete NS and support seminar development.

Jerry Williams will join the committee in 2012. He is a retired diesel mechanic.

Inland & Coastal Navigation Committee – Dick McGaughy

Piloting Course

Both Piloting and Advanced Piloting remain popular and well utilized courses. The Piloting Manual has been updated and is included in current kits. The manual contains few changes from the previous printing. The Piloting Instructor Manual and Power Point presentations have not been revised. The Rose Point Coastal Explorer disk and the updated Plotting and Labeling guide are included in all Piloting instructor and student kits. There are only a few variations between the Piloting Manual and the Plotting and Labeling Standards (previous and present). Piloting exam evaluators are being instructed to accept plotting and labeling which is consistent with either document.

Advanced Piloting Course

The Advanced Piloting Manual, Instructor Manual and Power Point Presentations have been updated. Graphics were revised for consistency with USPS Plotting & Labeling Standards. There is no significant change in content. Updated Advanced Piloting Manuals will be included in kits when the present inventory is exhausted. Kits which include the Weekend Navigator also include the Rose Point Coastal Explorer disk.

Plotting and Labeling Standards

The USPS Plotting and Labeling Standards have been reviewed thoroughly both within USPS and by other authorities such as US Coast Guard personnel. The standards recognize that GPS now is the primary positioning method taught in USP navigation courses. Waypoint navigation is addressed, as is planning prior to underway navigation. A symbol for known position is no longer used in USPS courses. This updated guide has been printed in color. It is available in the on-line catalog.

Tides and Currents Seminar and Guide

The Tides and Currents seminar and guide were issued this year. The seminar was presented at the Greensboro meeting and was very well received. Power Point slides using east coast locations are being prepared and will be made available for download from the USPS web. These may be used to supplement or replace present examples, most of which are west coast.

Trawler Fest Presentation

A "Coastal Navigation" special presentation for use at Trawler Fest has been developed using portions adapted from Piloting and Advanced Piloting Power Point presentations.

Instructor Development Committee – Art Mollica

As of last month there were 3,502 USPS Certified Instructors with another 2,323 needing to complete the Recertification Seminar to update their status.

The new Instructor Development course is on track and nearing completion with release planned for first quarter 2012. New chapters are being added that deal with 'Practical On-the-Water Instruction' and 'Electronic/Distance Learning.'

Plans are in place for the resurrected National Teaching Aids display at the 2012 Annual Meeting.

Marine Environment Committee – Ronald Kessel

MEnvCom is responsible for producing and administering two courses, two seminars and one Webinar: the *Cruise Planning* course, the *Weather* course, the *Basic Weather and Forecasting* seminar – new in 2011 and the successor to the *Onboard Weather Forecasting* seminar, the *Boating on Rivers, Locks and Lakes seminar*, and the *Marine Weather Forecasting* webinar – the first USPS University webinar – presented in June, 2011. This report has some brief comments about each one.

R/C Ronald Kessel, SN. has been the committee chair for the last three years. The incoming committee will be R/C Charles (Chuck) Wells, SN. Stf/C Robert Anderson, AP will continue on as the Assistant Committee chair.

The Cruise Planning Course

A major rewrite of the course is in process and is expected to be completed by the end of 2012. Chuck Wells is heading up the project. The project includes a new Student Manual, Instructor Guide, a Slide Presentation with notes, and a full set of examination questions.

In addition to the traditional cruise planning topics, the new manual will include descriptions and tips about some actual cruise routes/areas (the Atlantic Intracoastal Waterway, Inland Rivers, Northwest Pacific Coast, and the Great lakes).

The course will also include a class virtual cruise planning exercise that will involve the major elements of cruise planning (charts, guidebooks, route, provisioning/meals, etc.) While this planning exercise is not an OTW one and no actual cruise will be required to receive credit for the course, squadrons will be encouraged to do an actual cruise based on the classroom exercise.

First drafts of two regional cruises completed (Atlantic Intracoastal Waterway and Inland Rivers). First drafts of two other regional cruises (Great Lakes and Pacific Northwest) are nearly complete

The Weather Course

A 2012 Revised Edition of the Wx2008 Student Manual is now being shipped as part of the weather course student kit. The new Instructor Kit will include in addition to the revised student manual a new Instructor CD (v3.0). The CD will have both a regular PowerPoint presentation with complete notes and an Instructor's Guide that contains suggestions and tips for instructors. A separate black and white Instructor Manual is not being printed. We are asking for feedback from DEOs, SEOs and instructors about eliminating the black and white hard-copy instructor manual. If there is sufficient demand, a manual will be printed.

Major features of the new material are:

- corrections and refinements to the text reflecting the comments of instructors and students over the last 2 ½ years;
- additional graphics in both the manual and PowerPoint presentation (e.g., satellite and radar images);
- more complete explanations of a small number of topics (e.g., supersaturation);
- practice questions identifying different weather patterns/systems;
- The Regional Weather Appendix has been eliminated, but will be available as a download from the MEnvCom weather webpage;
- the course can be taught using a mix of the present Wx2008 and the 2012 revised edition manuals. Paragraph numbers from the old manual are carried over into the new manual;
- the revised Instructor Guide included on the Instructor CD gives teaching advice including suggestions for teaching with a mix of manuals; and
- the closed book exam is the same.

Basic Weather and Forecasting Seminar

The new weather seminar – *Basic Weather and Forecasting* – is more comprehensive than its predecessor (94 slides versus 63 in the old one). In addition to the *Onboard Weather Forecasting* QuickGuide used in the old seminar, participants receive a full color Seminar Guide complete with notes—a major upgrade from the previous guide. There is no separate printed Instructor Guide. The notes in the Seminar Guide also serve as instructor notes. The Instructor's CD, however, in addition to the PowerPoint presentation has a file with an Instructor's Guide that contains suggestions and tips for instructors.

Boating on Rivers, Locks and Lakes Seminar

Boating on Rivers, Locks and Lakes began shipping a year ago this March and is targeted for our inland-waters boaters. It has been well received and there are no plans to revise it.

Marine Weather Forecasting Webinar

This June the Educational Department presented its first webinar – a seminar on the web. The *Marine Weather Forecasting* webinar was targeted for coastal and offshore cruisers and emphasized the 500 mb chart as a forecasting tool and NOAA/NWS coastal/offshore meteorological products. The 1½ hour webinar had 126 registrants. Participants could download a seminar guide (thumbnail slide images and complete slide notes). The driving force behind the webinar was Assistant Chair Bob Anderson. He was also one of the two instructors. The other instructor was a NOAA/NWS meteorologist. We expect that the webinar will be offered again either as a recorded version or another live presentation, but it has not been scheduled yet.

Regional Weather Guides

A long-term project to replace the present weather guides with stand-alone more complete ones is in progress. Substantial progress has been made on three of them: the New England/Mid-Atlantic Coast; the Great Lakes; and the Pacific Northwest Coast. MEnvCom needs more volunteers to work on other regions. In addition to general weather topics, the guides will also cover tides, currents and sea states. The concept is to create supplementary material for weather and cruise planning courses and seminars.

Offshore Navigation Committee - Don Fiander

Current Committee activities

- 1)**JN Manual**. The Committee has completed revisions to the JN 07 text. The final formatting has also been completed. There will be a final review of the assembled document files before submission of ED79 and release of files to the printer within the next week.
- 2) **CAPN.** An MOU was negotiated with Star Technologies who provided CAPN software and support for our N 09 course. The MOU was designed to permit USPS to provide unlock codes for CAPN software to USPS and CPS members. Unfortunately continued issues persist with the current software, which has not been updated since the demise of Maptech™. Discussions are now underway with additional suppliers to find an alternate solution that will function in the context of our courses at reasonable cost. The introduction of the new software will coordinate with the planned revision of N 09 scheduled for 2012.

- 3)Exams and Sight Folders. With the continued popularity of JN and N since the release of the latest editions in 2007 and 2009 respectively, members of the Committee have been very busy evaluating open book exams and sight folders. We have welcomed a number of new members in the past year to facilitate this process.
- 4)**OTW**. Lesson plans for on-the-water activities for JN and N are being developed following the basic format published for Seamanship and Sail. Two members with extensive offshore experience who recently joined the Committee have been active with this task. The first draft of the JN module will be reviewed by the Committee in Jacksonville.

Planned Activites 2012

- 1) **JN Instructor Manual.** The IM and slide set will be updated once the course manual has gone to print with target completion by spring.
- 2) **N Student Manual.** Corrections to the SM and IM will be made once the JN materials are completed. Based on item (2) above an extensive rewrite of the cruise and electronic sections will be required. Target completion for summer 2012.
- 3) **JN exams 01 ; 02** will be **edited** to create uniformity between the exams in the series.
- 4) Lesson Plans for Offshore OTW activities as supplements to the current courses will continue to be developed in consort with planned BOCOTW development of the OFFSHORE NAVIGATOR certification level.
- 5) **Calculations for Navigators** will be completed when the current course text revisions have been finalized.

Publishing Committee – Pat Greer

Work Completed since last annual report

- Printed and mailed BOC Certificates and Wallet cards for IN and CN completions monthly thru 24 December.
- Recorded and published the minutes of the Ed Dept Leadership, DEO/ADEO and Open Ed Meetings at the Annual meeting and the Governing Board.
- Periodically Maintained and published the Ed Dept Directory.
- Curriculum Review, Editing, Formatting and Graphics:
 - Course and Seminar material reviewed, edited, updated graphics, formatted and published with new covers where applicable:
 - Advanced Piloting SM and IM 2011
 - Piloting SM 2011

- Plotting and Labeling Standards Guide
- Engine Maintenance
- Basic Weather Seminar
- Emergencies on Board Seminar
- Tides and Currents Seminar
- Fuel and Boating Seminar
- BOC Manuals, certificates and passports
- BOC/OTW Training Guide
- On the Water Teaching Aid Guides completed and posted to web pages for download by instructors for Sail, Seamanship and AP.
- Reviewed and edited the accompanying PowerPoint presentations and produced the master Instructor CDs for reproduction at HQ.
- Reviewed and edited the special Weather Webinar.

Business Operations:

- Edited and published two issues of the Ed Dept newsletter *Currents* (Annual meeting and Governing Board
- Compiled and distributed Monthly and Quarterly reports of the Boating Class Statistics and Ed Dept Inventory
- Provided briefing package on USPS Exams to new course committee members.

• Web Site and On-line processing:

- Maintained Ed Dept web pages as well as the on-line materials catalog and ordering system.
- Researched and created a new Android and IPod Apps web page for boaters.
- Worked with Dan Bartell (ITCOM) to test and finalize the NASBLA data base, to update the catalog tool for email addresses, the exam evaluator system to preclude conflicts of interest for examiners and squadrons/districts, and to test and update the HQ800 system.
- Sent out 30 notices to DEOs/ADEOs/SEOs/ASEOs with relevant information.

Work in Progress:

Seminars and Courses:

- ABC3 2012 Edition being printed.
- 2012 Weather Course Manual being printed.
- Piloting IM and PPT Slides 2011 Update pending updates from ICNCom.
- New Instructor Development course being reviewed and edited.

- Crew Overboard Seminar pending updates from BHCom
- Anchoring Seminar pending updates from BPECom
- Charting Seminar pending updates from BPECom
- New covers are being designed to be applied to all reprints
- Inventory reports Work continues on reorganizing the inventory codes to
 properly reflect committee assignments, clean up descriptions, kit contents,
 etc. We are working with the course chairman, Art Stevens and Kathy
 Kesterson from HQ. Reports are assembled with graphs and distributed
 monthly and quarterly to the course chairman.
- **Web Site** On-going maintenance of the educational department web sites continues.
 - Latest addition site for downloading IPod and Android Apps.

Plans continue to:

- Prepare a publishing procedures guide describing the duties and processes handled by the publishing committee and their relationship to the course committees. Distribute to the course chairman.
- Massage and improve formatting standards for course and seminar material.
 - Covers using new bottom banner trade dress
 - Acknowledgements page
 - Introductory pages
 - > PowerPoint slides
 - Membership pages (Seminars)
- Update EdDept web site navigation to make topics more easily found.
- Make HQ800 training function accessible to SEOs, using documentation maintained by BPECom.
- Update the on-line glossary.

Many thanks to our Staff Commanders, Priscilla Clarke, Al Bruhin, Bob Potter and Tom Brincka, as well as all the committee members who have worked so diligently to insure the quality of our products.

Brunswick Partnership - Bob Brandenstein and Dick Pfenniger

In November 2010, the Recreational Boating Division of Brunswick Corp announced its intent to partner with USPS in developing an on-the-water boater education program to be delivered through Brunswick Boat's affiliated dealers. Since the 2011 Annual Meeting, the Education Department has stepped up its activities with the Boat Division of Brunswick Corp. DEOs have been asked to spearhead the marketing of the USPS/Brunswick on-the-water program, and have been provided

with marketing packages describing the goals of the partnership, the kiosks, and the benefits of the program. The heads of Brunswick Boats marketing groups have met with Education Department Leadership every four to six weeks to review progress.

To date, we have developed relationships with ten dealerships across the country who have each purchased kiosks for resale of Education Department publications. Seminars have been held at these dealerships, and we expect more relationships to be developed as the Brunswick partnership progresses.

In partnership with MarineMax US we have established a monthly "on-the-water education" day at their Clearwater FL location. The initial session was held on Saturday 19NOV11 with six students attending. While the session was viewed favorably by the students, we encountered unexpected equipment problems, especially during the emergency stop maneuver. We are making modifications to this maneuver while the exact nature and cause of the equipment problems are being investigated. The second session of On-the-Water training at MarineMax Clearwater is likely to be scheduled for March 2012.

MarineMax owns approximately 75 boat dealerships across the country, selling and servicing Brunswick boats. Going forward, we hope to offer similar On-the-water training sessions at many of these dealerships.