

## San Diego Governing Board

### DEO/ADEO Meeting

27 August 2015

#### Minutes

1. Welcome Introductions - Ken Griffing
  
2. Information / Reports - Ken Griffing
  - a. Discussion of items from the R/C Consolidated Reports.
    - i. Report is on the web site.
    - ii. There is a link that was sent to DEO and ADEO.
      1. Some of the link information had an extra space that affected it being loaded.
    - iii. Report is fairly current.
  - b. We believe that the resolution from D20 about the Instructor Development issue has been resolved to everyone's satisfaction. We think that this process is going to be better.
  - c. We have an expert working with the video library. This information will be shared with other groups.
  - d. We are still working on the pricing issues so that they reflect the true costs.
    - i. We have separated the material costs from the registration costs.
    - ii. We recommend that seminars and course students are duly registered if credit is required. Use the HQ800 system.
    - iii. Seminars are not without costs to USPS.
  - e. Discussion about the success of webinars. Please pass information about webinars on to your squadrons to encourage their participation.
  - f. Examgen has become an unreliable program. We are looking for a replacement that will make grading and recording the results possible.
  - g. Discussion about the Wednesday session.
    - i. We have issues with the naming of our courses. We have been discussing this for awhile but we need to communicate the nature of our courses clearly.
    - ii. Perhaps we should take Celestial Navigation out of JN and N and make it an optional module.
    - iii. Sail course without the on-the-water component is quite insufficient.
  
3. NEO Report - Bob Brandenstein
  - a. Formal Report will come later.
  - b. There is more flexibility in our education program than many think.

- c. We had a good discussion to reconfigure and repackage our education program. No decisions have been made. We need to look at our overall program.
  - d. The Coast Guard has awarded USPS four grants totaling about \$500,000 to do worthy things.
    - i. Two of those grants deal with a Spanish language initiative.
    - ii. Grants cannot be used for general funds.
4. BCA data conversion to HQ800/DB2000 - Carl Filios
- a. BCA (Boating Course Assistant) should not be used. We need everyone to use HQ800.
  - b. Many records of course completions only exist at the local squadron level.
  - c. BCA data at the squadron level should be entered into HQ800 database so that the records will be retrievable.
  - d. We want people to stop using BCA. The current version of BCA data can be imported into HQ800. Technique was demonstrated live.
  - e. You should have your students register on-line. It will save a lot of work.
  - f. Contact Carl Filios if there is any issue with BCA HQ800 conversion.
5. Open Forum Discussion - Ken Griffing
- a. What can the Ed Dept do to help Districts and Squadrons?
    - i. DEO calls every month or every other month.
    - ii. Communication is an issue. Make the calls short.
    - iii. Set agenda for next meeting on the call.
    - iv. Need meeting driven bottom up, not top down.
    - v. Make Split agenda.
    - vi. Use standing meeting time, Record meeting and make it downloadable.
    - vii. Establish Help Desk – but keep it simple.
    - viii. UN Resolution 40 – try to meet the requirements.
    - ix. We don't have boats and resources.
    - x. Not commercially large enough like ASA to have world recognition.
    - xi. Should BOC be our on-the-water component? On-the-water supplements are very successful.
    - xii. Brunswick has no control over its dealers because each dealer is independent. They do not have boats available for us to use in the OTW events.
    - xiii. Improve the Website.
      - 1. Make it user friendly.
      - 2. Make it more intuitive.
      - 3. Frequently Asked Questions

4. Description of how to get things done.
  5. Focus web site on Problem Solving
  6. Simplify the web site to make it easier to find items.
- xiv. Use headquarters to produce and advertise POTW and BOC.
  - xv. Access by DEO's to get information about BOC certifiers and Registration and access to state specific questions.
  - xvi. States giving free courses and material represents a challenge.
  - xvii. In our area USCG is lying to the public about USPS courses, and they are pulling down signs.
  - xviii. Ensure better communications between National and Squadron efforts.
    1. Direct communications via phone and email.
    2. Town Hall type of phone meetings.
    3. Chat Rooms
    4. GoTo Meeting
  - xix. Enhance Problem Solving
  - xx. Change class structure towards the idea of breaking courses into seminars.
  - xxi. Paddle Smart needs expansion and refinement
  - xxii. Courses should be aimed at regional differences (Lakes vs Oceans)
  - xxiii. Advertising on a regular basis done by national.
    1. BSVT Simulator at boat shows.
    2. National can call for help in manning shows.
  - xxiv. We need to simplify information so that it doesn't overwhelm our squadron SEOs. We need some clear messaging.

- b. What Major things can Districts and Squadrons do to assist in the growth of USPS?
  - i. Have a Sea Skills Jamboree every year. Teach seminars on boats (45 minutes).
  - ii. Have District rendezvous.
  - iii. Assist with Instructor Development and other offerings. These may not be done in squadrons due to squadron size.

- iv. Use the HQ 800 system and submit information in a timely manner & coordinate with the PRO.
  - v. Use Headquarters to produce and advertise POTW and BOC.
  - vi. Improve the scope and quality at the district level to attract new members.
    - 1. Increasing the number of qualified instructors
    - 2. Better training of new officers.
  - vii. Improve methods of teaching boat handling in an on-the-water setting.
    - 1. Mentoring by Power Squadron members
    - 2. Include as a part of membership
    - 3. Teach such items as basic handling, docking, use of electronic gear, safety at the dock and on the water.
  - viii. Write articles for local distribution to publications getting free advertising.
  - ix. Coordinate classes between squadrons –
    - 1. Group teach an ABC Class.
    - 2. Include OTW with ABC
  - x. Send information to National on needed classes
  - xi. Strengthen On-the-Water education
  - xii. Squadrons can pursue advertising opportunities.
- c. What are the Greatest Problems that you face as DEO?
- i. Need to Train SEO's to use HQ 800 system
  - ii. Need to Use Go To Meeting or call SEO's to get them onboard.
  - iii. Fall meetings need larger focus on education
  - iv. Find out who your NEO representative is – They are a link to the NEO and invite them to your conference.
  - v. Brunswick has no control over their dealers.
    - 1. Each dealer is independent.
    - 2. No boats are available from dealer for on-the-water training.

Break for Lunch