

Some of the possible reasons might be:

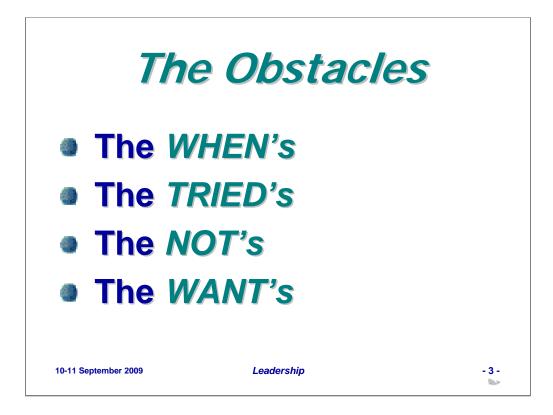
"They" can't read your mind – just because you know them so well, doesn't mean they anticipate what you want to do.

"They" might not have bought into the idea – it might be a great idea BUT YOU have to convince them

"They" may not have figured out what to do - be clear and concise

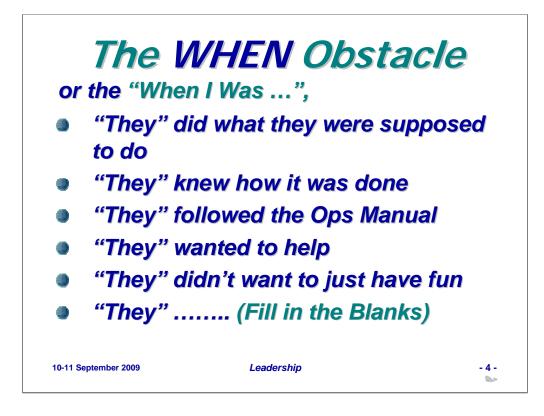
"They" may need more information to complete the task

"They" may need more help



Here are just some of the obstacles

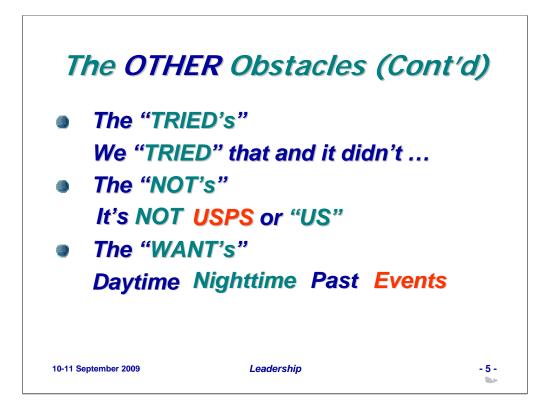
The When's, the Tried's, the Not's, and the Want's



The WHEN Obstacle or "WHEN I WAS" ...

"They"

did what they were supposed to do. knew how it was done followed the Ops Manual really wanted to help didn't just want to play or have fun Have the workshop do a few "Fill in the Blanks"



The OTHER Obstacles or the "TRIED's", the "NOT's" or the "WANT's"

We TRIED that And it didn't work – Give an example of something that failed in the past that was tried again and succeeded – a potluck, or a rendezvous or a membership idea.

It's NOT USPS or "US" - image of trailering or paddlers versus the "big" boats

Sometimes people want just the opposite of what is offered – they want Daytime events when a Nighttime event is offered.

Or a Past event like a band and dinner dance or a catered event or something at someone's home.



How does this all fit with their taking courses? Or come to an Event or Get Involved or take Leadership Positions?



Just some of the possible reasons are:

If they don't see the NEED (Communications) Maybe they don't have enough TIME (Have to Sell the idea) Is it INTERESTING? (Communications, Selling) What's in it for ME? (Communications, Selling, and Altruism)



Think about the world we live in. Although we are technologically advanced we're isolated from one another and connect "ELECTRONICALLY"

We're consumers – we don't fix things anymore – we buy new

We are individuals – although we want to be with a group – we still want to shine.

We're very impatient - we want the dessert now - not the meal.



Since USPS is a truly volunteer organization, let's talk about some of the reasons people volunteer.

The major one is to contribute to the community

But some want to learn or use new skills or develop new relationships

Have a sense of accomplishment and self-worth

Maybe there is an outside requirements - a job requirement or

Sometimes people want to challenge themselves

Or work for a cause - Habitat for Humanity - help in a disaster

Sometimes it allows people to be recognize for their abilities.

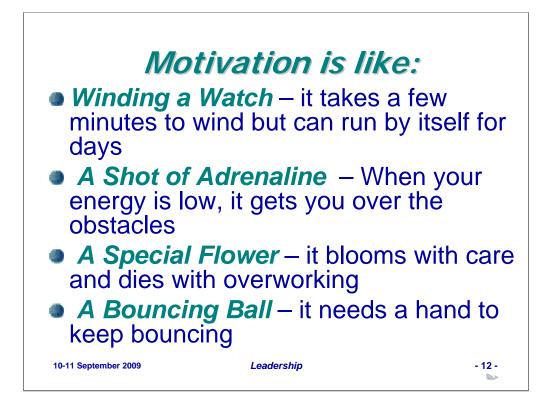


But what ever underlying reasons - people need to have MOTIVATION



We all understand the word Motivation but

If you find out WHAT they LIKE TO DO (usually what they DO WELL) and then LET them DO IT!

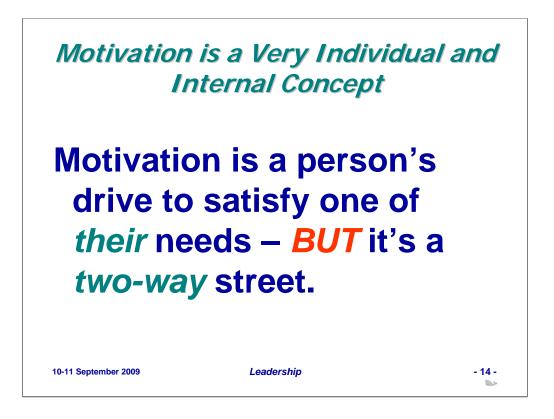


Motivation is like Winding a Watch; a Shot of Adrenaline; a Special Flower; or A Bouncing Ball

Don't like these examples? Use your own – like different motivations for a very small child to an older teen



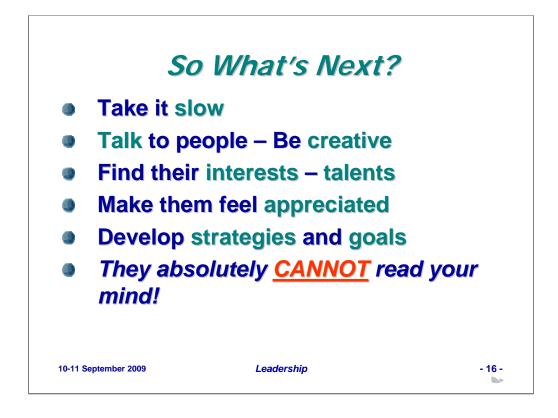
Methods of motivating people are: Provide the REASON to participate Provide RECOGNITION – really important Provide GOALS Conduct STIMULATING (Interesting) meetings



Although MOTIVATION is very individual and internal, it is a TWO WAY STREET



Organizations Accomplish and Volunteers Receive



What's Next Slow, Talk, Creativity, Interests, Talents Appreciate them, Develop those Strategies and Goals

They Absolutely CANNOT read your mind!



The BEST ADAGE – How YOU made them feel

